

lain Sallis MIT IAT Consultant Trichologist

Registered in England No: 7902626 VAT Registered No: 127 4083 25



#### EXPERT WITNESS FOR MEDICO-LEGAL CASES INVOLVING THE LOSS OF HAIR.

We are able to offer a network of clinics throughout the country for your clients to attend at short notice, home visits when required are also available.

lain Sallis (Director) is a Consultant Trichologist with clinics throughout the country and has a wealth of knowledge regarding hair and scalp disorders as well as the hairdressing industry (being an Ex-Director of a nationally recognised hair salon in the North East of England).

We can offer services as a 'Part 35' Single or Joint Expert witness or as an Expert advisor if required.

We specialise in Expert reports regarding:

Hairdressing accidents Hair loss due to Road traffic accidents Faulty hairdressing equipment Assault resulting in hair loss/scalp damage

We pride ourselves on a quick effective service from arranging the initial consultation to preparing the report which usually takes less than 4 weeks.



# DETAILS OF QUALIFICATIONS AND EXPERIENCE

| Name:           | lain Andrew Sallis                             |
|-----------------|--|
| Address:        | 54 Northfield, Swanland,<br>Yorkshire HU14 3RB |
| Mobile:         | 07711 958202                                   |
| Home Telephone: | 01482 634711                                   |
| Email:          | iain@hairmedic.co.uk                           |
| Date of Birth:  | 10.06.1975                                     |

## RELEVANT TRAINING/EDUCATION

| 2011 | Associate Member of the Academy of Expert Witnesses |
|------|---|
| 2010 | Member of the Institute of Trichologists.           |
| 2002 | Associate of the Institute of Trichologist.         |
| 1996 | Hairdressing Grades NVQ I, II & III                 |



#### **BUSINESS BACKGROUND**

My role as a Trichologist falls into two main areas, I have a consultancy role for the company 'IST Consultancy' where I see clients who have suffered from many types of accidents which have caused hair damage or loss. This includes; hairdressing accidents, industrial and road traffic accidents. My secondary role, is director of Hairmedic Limited, the company has one of the largest chains of Trichology clinics in the country. My clinics can be found in hospitals and private clinics throughout the UK.

The clinics see patients who are suffering from diseases and disorders of the hair & scalp.

Clinics located throughout the UK :

York Nuffield Hospital: Haxby Road, York Yorkshire YO31 8TA

The Claremont Hospital Sheffield: 401 Sandygate Road, Sheffield South Yorkshire S10 5UB

The BMI Park Hospital (Nottingham): Sherwood Lodge Drive, Burntstump Country Park, Nottingham NG5 8RX

Farjo Hair Institute (Manchester): 70 Quay Street, Manchester, M3 3EJ

MATA Medical Training Academy (London): 1 Harley Street, Marylebone, London W1G 9QD

The Tower Clinic (Leeds): 8 Tinshill Lane, Cookridge Leeds LS16 7AP Aesthetics4u (Hull): 239 Hessle Road, Hull, Yorkshire HU3 4BB

The Lincoln BMI Healthcare Hospital: Nettleham Rd, Lincoln LN2 1QU

Beech House (Birmingham): (Hair Surgery Centre), 60 Halesowen Road, Lydiate Ash Bromsgrove B61 0QL

The Harrogate BMI Healthcare Hospital: Queen's Road, Harrogate West Yorkshire HG2 OHF

Newcastle Nuffield Hospital: Clayton Road, Newcastle upon Tyne NE2 1JP

Specialist subjects capable of acting as an Expert witness upon:

- Hair loss
- Hair growth
- Hair damage
- Scalp disorders
- Cosmetic procedures/products used on hair
- Faulty hairdressing products/Tools
- Trauma resulting in hair loss (from industrial or road traffic accidents).
- Medical procedures resulting in hair loss



OTHER BUSINESS



Owner/Director of Hairmedic\*

The branded website which services the Trichology Clinics branded Hairmedic, ranked organically on the first page of Google for Trichology, Trichologists and Trichology expert witness (along with many others).

| November 2019  | Member of the Expert Witness Institute.   |
|----------------|---|
| January 2018   | Associate member of the Society of Cosmetic Scientists.   |
| September 2016 | Co-founder – The International Trichology Congress<br>(an educational event for Trichologist, Dermatologists and<br>Hair Scientists). |
| January 2015   | Member of the British Association of Hair Restoration Surgeons (Associate Trichologist).  |
| August 2014    | Director of Hairmedic Solutions Ltd (hair product company)  |
| January 2013   | Member of the International Association of Trichologists.   |
| September 2011 | Assoicate Member of the Academy of Expert Witnesses.  |
| June 2011      | Member of the European Hair Research Society.   |
| February 2008  | Consultant to Haircare companies.<br>Re; advice on training, complaints and testing products.   |
| February 2004  | Trichological Legal Expert Witness.   |
| July 2002      | Qualified with the Institute of Trichologists.  |

#### PAST RELEVANT POSITIONS

| 2016-2019 | Director / Board Member– Institute of Trichologists |
|-----------|---|
| 2005-2015 | Director of 10 Hairdressing                         |

\*Hairmedic is a brand name and does not imply any medical qualifications held by lain Sallis.



### TERMS AND CONDITIONS FOR EXPERT WITNESS WORK:

Please find below my fee structure for being an expert witness to your case(s).

Report writing - £825 (+VAT) Usual payments terms are 3 months from date of invoice/report, unless otherwise negotiated before hand.

This is an inclusive capped price for the basic case, including examination, tests if required, draft report and final report after review and amendments.

Addendum reports for case - Charged at hourly rate (see below).

Cancellation of consultations must be given 72 hours in advance; otherwise the minimum charge of  $\pounds$ 50 will be levied.

#### Additional fees after initial report :-

My hourly fee is  $\pounds150$  per hour for preparation, writing and investigation.

Part 35 reports will be invoiced at my hourly fee and terms are 30 days from invoice date.

My court charges are £450 minimum and £800 for a full day in court (over 4 hours).

Cancellation of court appearances must be given 72 hours in advance; otherwise the minimum charge will be levied.

The time usually required to prepare the report is 3 weeks and my terms are usually 3 months from the date of the report (although this can be negotiated in certain circumstances), an additional fee of 12% will be accrued for late payments.

Regarding the other points of my terms:

- My waiting time is usually no longer than 3 weeks.
- I do not visit patients on a weekend.
- I do provide Clinical Negligence reports
- Travel charges if required can be negotiated case by case.