

Gareth Davies

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Personal Summary

A result driven, self-motivated and resourceful managing director with a proven ability to develop and strengthen management teams and direct operatives in order to maximise company profitability and efficiency. Experienced leading and growing all sectors of a business to make it a dynamic and progressive organisation. Possessing excellent communication skills and able to establish sustainable and profitable relationships with customers, suppliers and stakeholders across multiple sectors.

Now looking for a new and challenging managerial position, one which will make best use of my existing skills and experience and allow me to further my personal and professional development.

Areas of Expertise

- Commercial and Financial Management
- Contract Management
- Business Development
- Client Retention
- Cost Control
- Structural and Civil Design to all relevant Euro Codes.

Work Experience

Roscco Construction Services Ltd – 2017 - Present Day

Role: Managing Director

Duties:

- Identifying, developing and directing the implementation of business strategy.
- Cultivating the company's reputation in the market & with customers & suppliers.
- Involved in planning & organising the organisation's activities to achieve targets.
- Responsible for the Profit & Loss responsibility for the business.
- In charge of leading, motivating and developing the management team.
- Liaising with officials of government departments and regulatory bodies.
- Managing multi-disciplined teams and resolving any conflicting priorities.
- Developing business plans and preparing comprehensive business reports.
- Improving margins and maintaining a high-quality service to clients.
- Reviewing, refining and developing the strategy and direction of the company.
- Building client relationships that result in revenue and profitability growth.
- Responsible for the company's health and safety and legislative adherence.
- Creating and maintaining links with other trade and professional associations.
- Keeping control of business expenditure, ensuring it's within agreed budgets.
- Design and Construction of structures utilising – NHBC, BS648,6399,5950,5628,8110 et al.

Key Achievements:

- A consistent profit margin of 30% was maintained.
- Turnover grew in line with the business strategy.
- Company growth increased year on year with the introduction of further staff members and an increase in software purchasing.

Jackson Civil Engineering – 2017 - 2018

Role: Programme Controls Manager

Duties:

- Forensically review project programmes ensuring that they meet all requirements as highlighted with the NEC, JCT and ICE suite of contracts. Ensuring change is captured and highlighted as per regional standards.
- Creation of Regional Programming standards as well as the creating of a change management protocol.
- Ensure the capture of all change and any entitlement that this may lead to.
- Assisting with Arbitration documentation and presentations.
- Manage Early Contractor Involvement schemes with a varying regional budget of £25 million.

Curriculum Vitae – Gareth Davies – 07429 123245

- Ensure projects (varying in size from £1.8 million to £15 million) are running efficiently and ensure the motivation of staff members is maintained. This assisted in reducing the high level of staff turnover.
- Mentoring of Junior Staff Members
- Mentoring of the Senior Management team in correct practices under the NEC contract
- Monitor of regional resources and work flow.
- Direct reporting to the Regional Director.

Key Achievements:

- Profit margin for the region was maintained despite predicted losses.
- During my time at Jackson's staff turnover was reduced and job satisfaction increased.
- Creation of A regional programme standard along with a change management procedure.
- Creating of standard forms to assist site management staff with change capturing.

Jagger Construction Services Ltd – 2010 - 2017

Role: Contracts Manager.

Previous Roles: Project Manager, Site Manager, Foreman, Site Engineer, Apprentice Engineer

Duties: As Contracts Manager

- Identifying, developing and directing the implementation of business strategy in line with the Managing Directors requirements.
- Cultivating the company's reputation in the market & with customers & suppliers.
- Involved in planning & organising the organisation's activities to achieve targets.
- Responsible for the Profit & Loss responsibility for the business along with reporting results to the Managing Director and the Board.
- In charge of leading, motivating and developing the management team.
- Liaising with officials of government departments and regulatory bodies.
- Managing multi-disciplined teams and resolving any conflicting priorities.
- Developing business plans and preparing comprehensive business reports.
- Improving margins and maintaining a high-quality service to clients.
- Reviewing, refining and developing the strategy and direction of the company.
- Building client relationships that result in revenue and profitability growth.
- Responsible for the company's health and safety and legislative adherence.
- Creating and maintaining links with other trade and professional associations.
- Keeping control of business expenditure, ensuring it's within agreed budgets.
- Estimating projects, quantity surveying and programming of works.
- Direct Management of over 45 Operatives, 20 Wagons (of varying sizes) and various pieces of plant.
- Management of a budget of £4.5 million pounds with a reported profit rising from 5% to 17% at the end of my employment.
- Responsible for all setting out, material ordering and quantity surveying.
- Production of Method Statements and Risk Assessments.

Key Achievements:

- Profit margin increased from 5% to 17% within 2 years.
- Staff turnover reduced from 22% to 12% in a year. Of that percentage "labourer" turnover was 90%, this reduced to 30%.
- Increase in company efficiency with an increase of project turnover whilst maintaining control
- Creation of a company internal design team
- Creating of a "working foreman" scheme. Offering staff members, a clear progression route throughout their career.

Duties: As Project Manager

- Management of a Framework contract with the local authority and a budget of £1.2 million.
- Management of 15 – 25 operatives' dependent upon workload. With 1 site manager, 2 foreman and 1 engineer.
- Liaising with Council Representatives
- Programming of work load and ensuring all required permits are in place
- Responsible for all setting out, material ordering and quantity surveying.
- Production of Health and Safety Files
- Production of Method Statements and Risk Assessments.

Duties: As Site Manager

- Responsible for Projects from £10k - £900k with a varying workforce of between 6 – 15 operatives. This increased dependent upon the project.
- Responsible for all setting out, material ordering and quantity surveying.
- Programming of the project
- Ensuring daily permits and checks are carried out.

- Ensuring quality control procedures are adhered to including concrete cubes, slump tests and PEN tests.
Dependent upon the materials
- Production of Health and Safety Files
- Production of Method Statements and Risk Assessments.

Duties: As Foreman

- Direct Management of 6 operatives on projects under £50k.
- Reporting to the site manager and following the approved method statements as well as current programme of works.
- Ordering of Materials and Setting out
- Ensuring maintenance of plant and machinery on site.
- Production of site diary to assist with the Health and Safety file.

Duties: As Site Engineer

- Direct Management of over 2 operatives to assist with setting out.
- Responsible for all setting out on projects
- Responsible for surveys and quantity calculations
- Carry out concrete cubes, slump tests and PEN tests.

Qualifications

- HND - Civil Engineering
- NVQ Level 5 – Construction Management
- Chartered Manager and Member of the Chartered Management Institution
- Engineering Technician and Member of the Engineering Council
- Member of the Institution of Civil Engineering
- CSCS Card – Professionally Qualified Person
- CPCS Card – Excavator 10tn and above, 10tn and below. Dumper, Roller
- Confined Space Card
- Street works Card – Qualifications LA, O1, S1, S2, S3, S4, S5, S7
- Higher level Apprenticeship
- Temporary Works Coordinator (CITB)

Key Awards

- Jean Venables Medal 2015 – Best Technician Review – Institution of Civil Engineers
- Higher Apprentice of the Year 2014 – Leeds College of Building
- G4C New professional of the Year (Shortlisted) –
- BTEC National Awards Apprentice of the Year 2015

IT Proficiency

- AutoCAD, Bentley MicroStation
- Asta Powerproject, Microsoft Project, P6
- Microsoft word, Excel, PowerPoint, Project, Access.
- Sage Accounting Software
- Sketchup

Hobbies and Interests

- Country Sports
- House Building and Renovation
- Walking
- Farming